



## Full-Time Clinical Technology Specialist – Ultrasound Western Canada

### ***Job Summary:***

The Clinical Technology Consultant will be an integral part of the Western Canadian Ultrasound business for Mindray and play a supportive role with the Western Canada Direct Sales Representative. With the possibility of supporting Ontario and Eastern Canada on an “as needed” basis. This dynamic position will assist in product sales demonstrations, customer education, hands-on workshops and trade show attendance. Other functions will include new product and feature evaluations, clinical marketing image acquisition and participating in corporate peer group discussions.

### ***Position Specifications:***

#### **1. Knowledge/ Educational Requirements**

- Experience: 5 yrs. of clinical experience working as a sonographer
- Sonography Canada CRGS credential: CRVS, CRCS a plus and / or RDMS required: RVT, RDCS a plus
- Education: Baccalaureate preferred
- Commercial experience preferred

#### **2. Skills and Abilities**

- Motivated, self-driven, strategic individual possessing excellent communication and presentation skills. Must possess the ability to delegate appropriately and to manage multiple tasks simultaneously. Strong leadership qualities with a passion for success and an ability to mentor others.
- Strong competency in strategy.
- Excellent problem solving, decision making skills, creative skills.

#### **3. Essential Function**

- Support Direct Sales demonstrations of ultrasound systems by providing in-depth product knowledge of ultrasound systems, superior presentations of ultrasound systems and technology, and assist users with the clinical application of all ultrasound systems.
- Provide and orchestrate field installations of ultrasound systems sold through direct sales channel.
- Educate new and current customers on system operation and optimization to ensure optimum image quality and system performance.
- Support all post sale customer installations



- Complete field demonstration reports and installation reports on a timely basis.
- Collect clinical images for our image library.
- Customize presetting, software and related work based on customers' needs.
- Support National and Regional trade shows.
- Assist ultrasound management with creation of advertisements, sales tools, and customer support materials.
- Support ultrasound Research & Development efforts when required.
- Collaborate with Technical Support to further support field installations to maintain customer satisfaction.

#### **4. Physical Demands/Work Environment**

- Travel can reach as high as 75% of time.
- Flexibility with travel schedules including weekends when necessary.

Please apply online at [Current Openings](#)

Website: <https://www.mindraynorthamerica.com/careers/>